

**REAL ESTATE**

**RE 152 Real Estate Practice**

Surveys the practical, day-to-day aspects of California real estate practice: clients and customers, pricing property, Calif. regulations and Federal Fair Housing laws, listing and purchase agreements, offers and counteroffers, guiding the transaction through closing. A Calif. Dept. of Real Estate required course for Salesperson or Broker license. Prerequisite: RE 150 or equivalent skills.

Section	Days	Times	Units	Instructor	Room
66313	M	06:00PM-09:05PM	3.00	B.Southstone	510

**RE 153 Real Estate Finance**

Presents a practical applied study and analysis of money markets, interest rates and real estate financing. Prerequisite: RE 150 or equivalent skills.

Section	Days	Times	Units	Instructor	Room
66314	T	06:00PM-09:05PM	3.00	R.Wilkerson	509